

DAVID G.S. SEOW

David's passion in training & coaching and desire to ensure that participants are enriched and benefited from his delivery has seen him delivering many training programs in the last 20 years to clienteles ranging from MNCs, Government Agencies to SMEs, working extensively in Asia with very positive feedbacks.

He is also an Executive Coach and Leadership Coach. His coaching experiences assist his Coachees to create life-changing experiences that dramatically improve their outlook on work and life while improving leadership skills.

AREAS OF EXPERTISE

- 1. PROFILING of Individual Strengths, Area for Development, & Talents for Growth.
- 2. BUILDING of Leadership Competencies & Skillsets to overcome challenges
- 3. COACHING the Individual for Life Changing Results.

EDUCATION & PROFESSIONAL MEMBERSHIP

EMBA Helsinki, BCom Curtin, PostGradDip Mktg CIM

- Certified in Coaching Mastery & International Coach Federation (ICF)-ACC Credentialed Coach
- ICF PCC Accreditation in progress Advanced Coaching Development **QICF**
- · Accredited in Whole Brain Technology, Herrmann International; Hogan Assessment Systems, DiSC, Institute of Motivational Living & PassionWorks
- Trained in Solution Focus Coaching
- Certified American Management Association Trainer
- Certified Social Styles & Versatility
- Genos EQ Profiles Master Trainer
- · Handwriting Analysis

LANGUAGE CAPABILITY

David's ability to speak and converse fluently in English, Mandarin, simple Malay and the Chinese dialects enables him to be highly adaptive and adept in transferring skills across cultures.

WORK EXPERIENCE

David is presently the Managing Director of DE Consultancy Pte Ltd. He was a Senior Management staff cum Program Director with an Education & Training company reporting directly to the Chief Executive Officer. David has worked across organizations and industries both locally and internationally, adding value to the various organizations' business processes. He has many years of working experiences in the data communication industry as well as experiences in sales & marketing of industrial & service products.

COACHING APPROACH

- Using DDI's customized 360° Leadership Competencies Assessment for Leadership Development Training & Coaching Development from 2010-2018 for Tetra Pak in Asia Pacific.
- Genos El (Emotional Intelligence) Multi-Rater (360°) Leadership Assessment for Libbey Glass
- · Using Whole Brain Coaching Model for Leadership Competencies for NTPC



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CLIENTS

Automation & Transportation













Education









Consumer & Services





































Technology & Software Development















Real Estate & Properties MCL Land Cap/taLand



Energy & Mining















Healthcare & Sciences















Engineering & Industrial

























Telecoms















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CLIENT NAME

Adobe Systems



Anglo American



Cisco Systems IIIIII CISCO.

Ericsson Telecommunications



GlaxoSmithKline(GSK)



Huawei Technologies



Novartis U NOVARTIS Phamaceuticals

Immarsat Satellite



MasterCard



CORE PROGRAMS CONDUCTED

- Delivery of Consulting Skills Programs (Bangkok, Honk Kong) & Singapore)
- Delivery & Coaching of Structured Thinking Workshop for Management team
- Delivery of Leadership Programs (Leadership Breakthrough, Advanced Manager Series, Management Edge, Emerging Technical Leader) to various levels of management teams and Professional Engineers in Asia
- Design & Delivery of First-time Manager Program and Motivation & Engagement Program (including TTT) for Middle Management teams in Asia including cities like Dhaka, Ho Chi Min City, Kuala Lumpur and Singapore.
- Delivery of Leadership Program-Coaching Skills-Virtual
- Design and Delivery of EQ Leadership Program that includes Directors. Senior Directors and President: in Shenzhen and Shanghai
- Delivery of Leadership Program with the use of Herrmann Brain Dominance Instrument (HBDI) psychological instruments
- Delivery of Mentoring Skills (Virtual) Program for Senior Management Team
- Delivery of Lead the Way & Mastery Programs for Middle Management in Asia
- Design & Delivery of Leadership Competencies- Team Collaborations with the use of Herrmann Brain Dominance Instrument (HBDI) psychological instruments for Senior Management team.



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CLIENT NAME

NTU / XSAT Team



Oracle Corporation ORACLE

PSA International Singapore

Panasonic Asia Pacific

Panasonic

Pfizer Asia Pacific



Schneider Electric Schneider

State Courts of Singapore



Tetra Pak



CORE PROGRAMS CONDUCTED

- Design & Delivery of Leadership Competencies- Team Collaborations with the use of Herrmann Brain Dominance Instrument (HBDI) psychological instruments for Senior Management & Scientists.
- Delivery of Senior Leadership Programs, Middle and First Line Managers Leadership Programs.
- Delivering Presentation Skills program for more than 500 R&D participants in China, Hong Kong & Singapore.
- Deliver Influencing & Persuasion Program in Beijing & Shanghai
- Delivery of Presentation Mastery Program in Beijing, Shanghai & Singapore
- Delivery of Business of Thinking with the use of Herrmann Brain Dominance Instrument (HBDI) psychological instruments.
- Design, Delivery & Coaching of Thought Leadership Program with the use of Herrmann Brain Dominance Instrument (HBDI) psychological instruments for Middle Management.
- Delivery & Coaching of Leadership Development Programs with the use of Herrmann Brain Dominance Instrument (HBDI) psychological instruments across Asia including cities HCMC, Manila, Seoul, Singapore & Tokyo.
- Delivery & Lead of key global program -Leadership Development Program (SELF) across Asia including cities like Beijing, Batam, Hong Kong, Jakarta, Shanghai, Singapore, and Taipei
- Design & Delivery of Leadership Development Competences on Decision Making with the use of Herrmann Brain Dominance Instrument (HBDI) psychological instruments.
- Delivery & Lead of key global programs -Leading Others, Managing Performance, Leading for Results across Asia including cities like Bangkok, Ho Chi Min City, Jakarta, Kuala Lumur, Pune, Shanghai, Singapore & Seoul.



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